



The premier conference
for improving your gerontological practice
CARE • CONTINUITY • CONNECTION

www.gapna.org

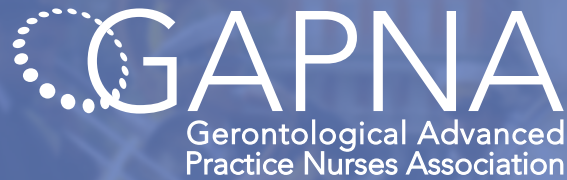


Support & Exhibition Prospectus

NEW ORLEANS

September 28-30, 2023
Hyatt Regency New Orleans

care • continuity • connection



ANNUAL CONFERENCE

September 28-30, 2023 | Hyatt Regency New Orleans

DEAR EXHIBITOR

The Gerontological Advanced Practice Nurses Association (GAPNA) invites you to join us at our 2023 Annual Conference. GAPNA is a dynamic and emerging professional organization representing the interests of advanced practice nurses who care for older adults. Our annual Conference will take place September 28-30, 2023 at the Hyatt Regency New Orleans.

GAPNA is a name chosen to reflect the diversity of our current and potential members, all who are interested in providing the highest quality of care to older adults. We are the only advanced practice nursing organization that focuses on older adults, the fastest growing segment of the population.

GAPNA members are interested in a wide variety of topics that range from clinical issues to health policy issues. Our educational tracks feature expert faculty presenting cutting edge information on medical and nursing care, pharmacology, social support, and health policy pertaining to older adults.

We encourage you to make plans to join us in New Orleans where you will have a great opportunity to connect with this emergent and unique group of healthcare providers!

Kind Regards,
Miriam I. Martin
Sales Manager

Benefits of Exhibiting

You will...

ENGAGE

Have the opportunity to interact

with an expected attendance of more than 500+ APN decision makers and industry leaders who want to know about your products and services.

CONNECT

Have dedicated time to network

exhibit hours are scheduled at dedicated times that will allow you maximum opportunity. Receptions, prize drawings and breaks are also hosted in the Exhibit Hall to increase traffic.

PARTNER

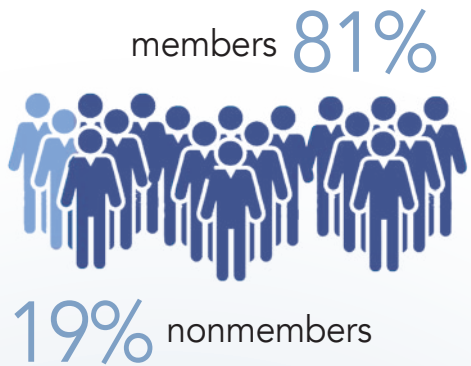
Be able to establish regional and local leads

for your products or services.

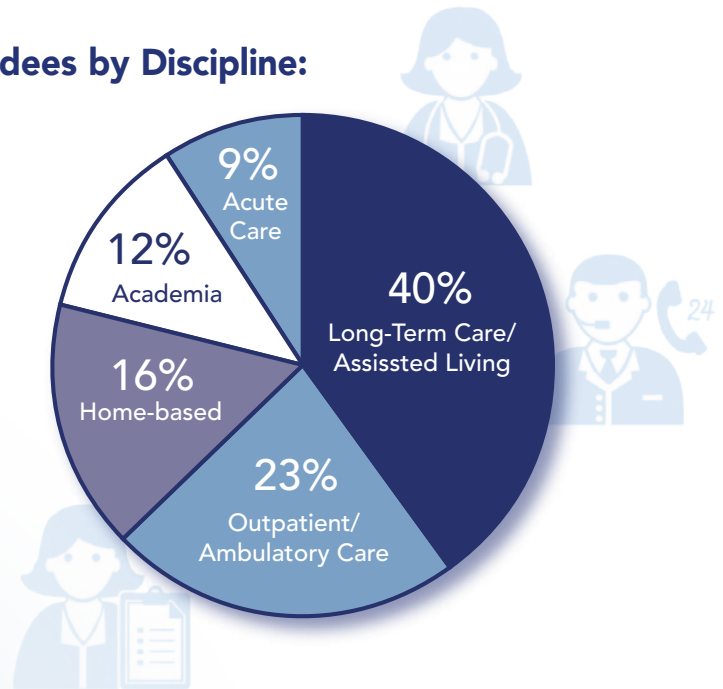


GAPNA is the premiere organization for all advanced practice nurses who work with older adults. Our APRNs are active in a variety of settings across the continuum including primary, acute, post-acute and long-term care. GAPNA is the trusted leader for advanced practice nurses seeking continuing education in gerontological care as well as networking and peer support from experienced clinicians.

Annual Conference Demographics



Attendees by Discipline:



Why support GAPNA ???

More than **57%** of the advanced practice providers in attendance were first time attendees

99% of attendees reported they **share their conference experiences** with their colleagues

89% of attendees reported they **obtain useful information** from exhibiting companies

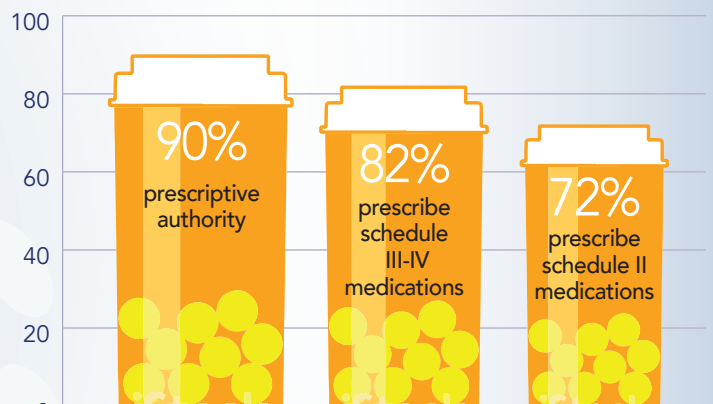
98% of attendees surveyed said they found the conference to be a **valuable experience**

95% of attendees found the **Industry Supported Product Theaters** a valuable addition to the program

86% of attendees found the **exhibit hall to be valuable**

75% of attendees indicated they **have a role in influencing purchasing decisions** with their companies/practice

Prescriptive Authority:



Years of practice in Gerontology:

10+ Years = **49%**
 5-10 years = **21%**
 1-5 years = **30%**



Sponsorship Opportunities:

GAPNA Program Book Advertising **Cost varies depending on ad size**

The printed program book will be distributed in New Orleans, LA. The program book contains useful information about the meeting and its events. This opportunity allows you to place four color advertisements. Rates are net non-commissionable.

| Type | Back Page 4th Cover | Inside Back 3rd Cover | Run of Book Ads |
|---------------|------------------------|--------------------------|--------------------|
| Program Guide | \$2,500 | \$1,750 | \$1,250 |

Closing Date: August 3 **Materials Due:** August 21

Registration Delivery Program **\$995 per piece**

Inclusion of promotional material, such as a flyer, in the participants' conference bags. Please note that the material must be provided by supporter and must be approved by GAPNA. Quantity of promotional pieces required for distribution is 500. The maximum size of each piece is 8.5" x 11".

* The distribution arrangement for session invitations and promotional inserts may change. Companies will be advised accordingly.



Free Standing Meter Boards **\$1,000 per meter board**

Free Standing meter board signs are an effective affordable way to communicate with GAPNA attendees. These two-sided meter boards display your artwork in high traffic areas within the exhibit hall and GAPNA convention space which can carry your corporate logo and booth number.

Floor Decals **\$1,500 for (5) Decals (limited to 3 supporters)**

Floor decals are a great way to drive traffic to your exhibit booth providing recognition, and distinguishing your company from your competitors. Decals will be placed throughout the convention space (approved areas) in the GAPNA meeting room areas. Decals are approximately 24" H x 24" W (live area for artwork is approximately 18" x 18"). Approval of artwork required.



Speaker Sponsorship Opportunities **starting at \$1,500**

Help GAPNA in securing some of the most sought after speakers in the industry. Excellence comes at a cost and your unrestricted grant to support a session is appreciated by all attendees and leadership. Your company's name and logo will appear on signage and in the program book.

Keynote Speaker **\$3,000**

As a Keynote speaker, you can mold your presentation into a unique and distinctive moment for the GAPNA audience. Don't miss out on this opportunity to capture the full attention of our attendees.

Program-at-a-Glance (Exclusive Sponsorship) **\$3,000**

This valuable tool is the attendee's best friend and will feature your company logo on the front! The program-at-a-glance is one of the most frequently used items on site. It includes valuable conference information such as the sessions, times, locations and hotel map.

Lanyard/Badge Holder (Exclusive Sponsorship) **\$3,500**

What better way to get recognized than to have 500+ attendees wearing your name around their necks throughout the conference.

Hotel Key Cards (Exclusive Sponsorship) **\$5,000**

Hotel guests look at their guestroom key cards approximately 12 times a day, making key cards the number one advertising instrument for many companies. Take advantage of this great marketing tool by sponsoring key cards, which will have your company logo or design on the front of the card.

Post-It Flag Plus Highlighter Conference Pens (Exclusive Sponsorship) **\$5,000**

Distributed to all attendees at registration with their conference materials, this is a valuable way to get your company's name into the hands of every attendee.

All supporting companies will be recognized in the following locations:
 GAPNA’s meeting website — Onsite signage | Printed meeting materials — Mobile App

Customized Ad Boards/Focus Groups \$5,000 - \$7,500

GAPNA has a long-standing reputation for providing high-quality research on gerontological trends and best practices. Put this expertise to work for your organization to achieve your business goals! Let GAPNA help you get the feedback you need. Customized ad boards/focus groups with specific areas of expertise can be arranged to help you meet the needs of your organization. Corporate Supporters only.

WiFi Support (Exclusive Sponsorship) \$7,500

Number one question while on-site at the Annual Conference: “What’s the wifi password?” As the exclusive wifi sponsor, your company logo will appear on the wifi splash page when attendees log in to the internet from their devices on-site. Additionally you can choose a simple password for the convention wifi network. Your company logo will also appear on floor decals in the exhibit hall and signage throughout the conference.

Tote Bags (Exclusive Sponsorship) \$8,500

Always a conference favorite, these insulated bags are in demand every year as attendees will use them to hold their conference materials on site and will continue to use at home and work for years to come.

Satellite Symposium/Industry Supported Presentation Theater \$20,000 - \$25,000

Take advantage of this opportunity to gain exposure to advanced practice gerontological leaders. Host one of the limited educational offerings during the conference (see page 6 for details).

Donate a prize to our “Passport to Prizes”

Draw more people to your booth by participating in our “Passport to Prizes” program.

If you donate a prize, you will be included with your company name/prize on a special recognition sign at the conference as well as listed in the onsite Program Guide.

This is how it works – Each attendee will receive a “passport” in their registration packet requiring them to visit participating exhibitor booths to receive a stamp acknowledging their visit to your booth. When completed they will place their “passport” in a raffle bin, to be eligible to win. It’s a fun way to engage with the attendee!



Industry Supported Presentation Theater



Annual Conference – New Orleans, LA September 28-30, 2023 | Hyatt Regency New Orleans

The Gerontological Advanced Practice Nurses Association (GAPNA) invites you to host an Industry Supported Presentation Theater (ISPT) at its 2023 Conference in New Orleans, LA. The ISPT is scheduled for 60 minutes and does not compete with educational sessions.

ISPT Schedule*

Wednesday, September 27

5:15 p.m. – 6:30 p.m. (1) Exclusive ISPT

Thursday, September 28

7:00 a.m. – 8:00 a.m. (2) Concurrent ISPTs

12:30 p.m. – 1:30 p.m. (2) Concurrent ISPTs

6:30 p.m. – 8:00 p.m. (1) Exclusive ISPT

Friday, September 29

7:00 a.m. – 8:00 a.m. (2) Concurrent ISPTs

12:00 p.m. – 1:00 p.m. (2) Concurrent ISPTs

5:45 p.m. – 7:00 p.m. (1) Exclusive ISPT

Saturday, September 30

7:00 a.m. – 8:00 a.m. (2) Concurrent ISPTs

(*Schedule tentative and subject to change)

What is an Industry Supported Presentation Theater (ISPT)?

An ISPT is a dedicated time for Industry to host a session that provides information on a specific product or service of interest to APNs working in the area of gerontology. Since these sessions may be promotional and are specific to a certain product, no CNEs are available for these sessions. We do accept CNE sessions and these presentations will not compete with promotional sessions.

The ISPT will allow you the opportunity to highlight your presentation in a relaxed atmosphere while focusing only on your product and the APNs in attendance.

ISPT sessions do not compete with any other educational programming in the time period allotted.

Access Fee

The access fee applies for each event even if a company holds more than one event. No space will be confirmed without payment in the full amount. The access fee \$20,000-\$25,000 is based on the timeslot selected. Checks must be made payable to GAPNA.

Access Fee of \$20,000-\$25,000 Includes the following value added services

- Pre-meeting registration mailing and email list (addresses only) approximately 30 days prior to meeting
- Pre-meeting designated email for the ancillary event sessions. The pre-meeting email blast will be sent by GAPNA on the industry supporter's behalf and will include all ancillary event session information. RSVP link to supporter can be included.
- (1) Badge scanner to track attendee attendance.
- Standard A/V set.
- Attendee bag insert for session invitation (invitation provided by supporter and subject to approval)
- Meeting space rental
- GAPNA will provide on-site signage reflecting the schedule of ancillary events

The application for the ISPT is included. Applications will be reviewed by GAPNA. Applicants will be notified of the acceptance of the application at which time an invoice for a non-refundable deposit of \$5,000 will be generated and due within 30 days. The balance due of \$15,000/\$20,000 will be due no later than **July 27, 2023.**

Contact Information

For any questions regarding the ISPT, please contact Miriam I. Martin at miriam.martin@ajj.com or 856-256-2374.

Terms and Conditions

- 1. Application.** Application for booth space must be made on the printed form provided by GAPNA and be executed by an individual who has the authority to act on behalf of the applicant. GAPNA reserves the right to deny booth space to companies or products not related to the specialty.
- 2. Exhibit Booth Price.** The prices for exhibit space are as follows: \$2,700/inline, \$2,800/corner. Each 10' x 10' booth space includes pipe, drape, an identification sign, listing in the official conference program guide, exhibitor badges for three representatives. Additional badges can be purchased for a fee of \$100 each.
- 3. Cancellation of Booth & Meeting Space.** For the Annual Conference, exhibitors canceling before June 28th will forfeit 50% of the full booth fee. Exhibitors canceling after this date will be responsible for the full space rental fee regardless of whether the space can be resold or not. Cancellations must be via email.
- 4. Assignment of Booth Space.** Booth space is assigned on a first-come, first-served basis according to exhibit contract date of receipt and exhibitor preferences. GAPNA will make every attempt to assign the requested booth space. GAPNA reserves the right to assign other than the requested space and to rearrange the floor plan and/or relocate exhibits, if necessary.
- 5. Hospitality and Entertainment.** No entertainment or social functions may be scheduled by an exhibitor to conflict with educational program hours, exhibit hours, or social events held during the conference. Companies that are not exhibiting are prohibited from hosting hospitality or social functions.
- 6. Conduct of Exhibits.** Interviews, demonstrations, and distribution of literature or samples must be made within the booth space assigned to the exhibitor. Canvassing or distributing of advertising outside the exhibitor's own booth will not be permitted.
- 7. Installation/Dismantling of Exhibits.** All exhibits must be installed by 5:00 p.m. on Wednesday, September 27, 2023. Exhibits will dismantle on Friday, September 29, 2023. All exhibits must be dismantled no later than 9:00 p.m. on September 29, 2023. Exhibitors are prohibited from dismantling prior to the show closing.
- 8. Exhibit Contractor.** The official contractor will have a service desk available during the installation and dismantling of the exhibits. The official contractor will manage the following services: exhibit manual, decorator, booths and signs, electrical needs, and shipping.
- 9. Indemnification.** Exhibitor assumes entire responsibility and hereby agrees to protect, indemnify, defend, and save the sponsor, the Hotel and Anthony J. Jannetti, Inc. and its employees and agents harmless against all claims, losses and damages to persons or property, governmental charges or fines and attorney's fees arising out of or caused by Exhibitor's installation, removal, maintenance, occupancy or use of the exhibition premises or a part thereof, excluding any such liability caused by the sole negligence of the Hotel and its employees and agents.
- 10. Insuring Exhibits.** Exhibitors are encouraged to insure their exhibits, merchandise, and display materials against theft, fire, etc. at their own expense. It is recommended that the exhibitor contact its insurance broker to obtain all-risk insurance or a rider policy covering exhibit property while absent from home premises for exhibit purposes.
- 11. Fire Regulations and Health Precautions.** No exhibitor will be allowed to use any flammable decorations in the exhibit booth.
- 12. Shipping Instructions.** Information on shipping exhibit materials will be included in the Exhibit Manual. Should you have additional questions not answered in the Exhibit Manual, please contact the official contractor.
- 13. Selling in Exhibit Space.** The selling of any products and the related taxes for delivery during the GAPNA conference is the sole responsibility of the exhibitor.
- 14. Exhibit Contractors.** Should an exhibitor choose to use an independent contractor for booth setup and dismantling, the contractor must comply with the requirements of the official contractor as specified in the Exhibitor Manual. The exhibitor will provide GAPNA with evidence that the contractor has a Certificate of Insurance with a minimum of \$1 million liability coverage, including property damage.
- 15. Unauthorized Social Events, Marketing Events, Door Drops, Focus Groups.** GAPNA does not permit any competing meetings or events with its conference including networking, social events, door drops, and educational programming. Any company or organization interested in planning a meeting, event, or marketing venue during the conference must submit a written request for consideration to GAPNA. The request should be addressed to Miriam I. Martin and e-mailed to miriam.martin@ajj.com

2023 Exhibit Schedule & Floor Plan

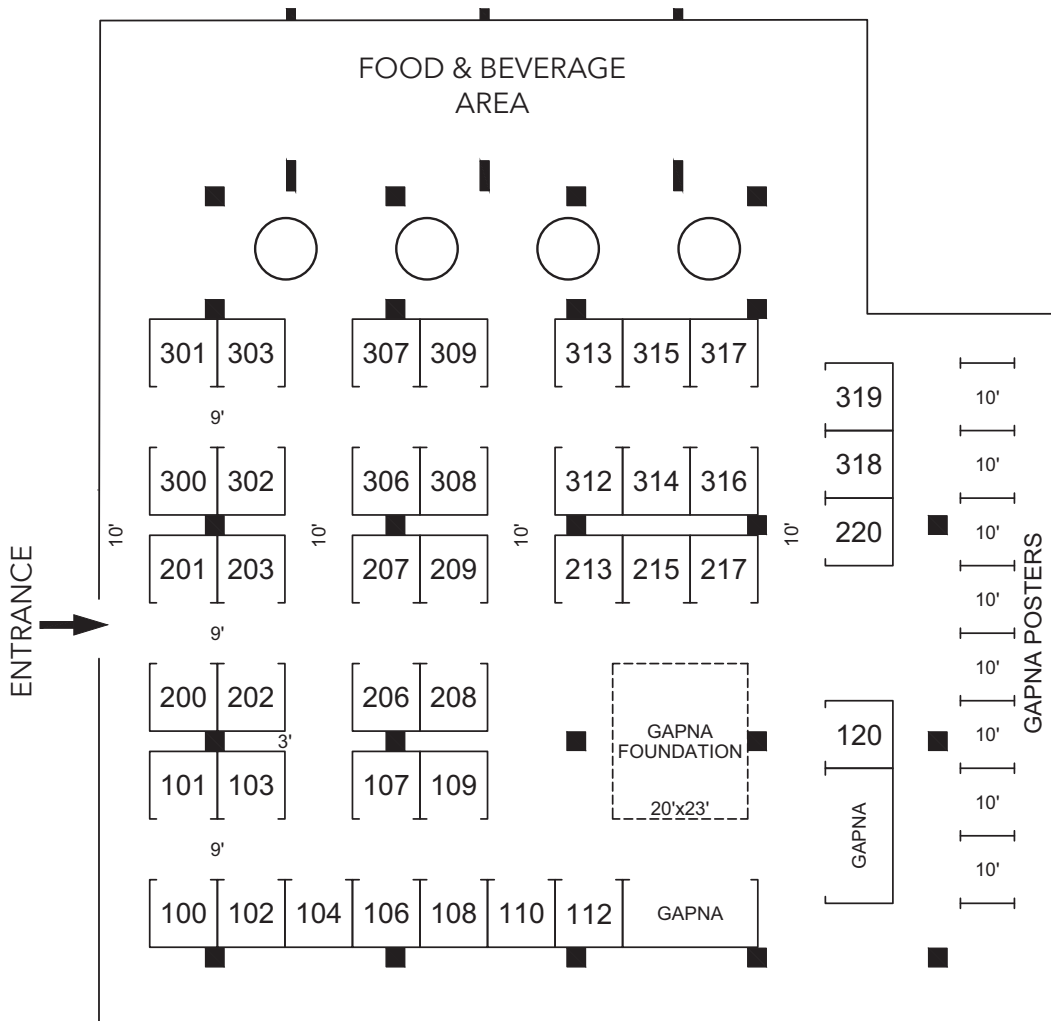


Exhibit Schedule

(Tentative and Subject to Change)

Thursday September 28

9:15 am – 10:45 am
Exhibits/
Grand Opening

5:00 pm – 6:30 pm
Exhibits/
Reception

Friday September 29

9:15 am – 10:45 am
Exhibits/
Coffee Break

2:15 pm – 3:15 pm
Refreshment Break/
Prize Drawing

3:15 pm – 9:00 pm
Exhibits Dismantle

Booth Prices

10' x 10' Inline \$2,700
10' x 10' Corner \$2,800

Your booth includes pipe and drape, three exhibitor name badges, a listing in the official program book, an identification sign, access to the pre-conference participants list, and access to the post-conference participants list.

Hall Information:

Storyville Hall
Hyatt Regency New Orleans
Ceiling Height: 11' 8"
Exhibit Hall is Carpeted.

Exhibit Management:

Miriam I. Martin, Sales Manager
856-256-2374
miriam.martin@ajj.com

Heidi Perret, Marketing Specialist
heidi.perret@ajj.com
856-256-2375

Anthony J. Jannetti, Inc.
East Holly Avenue/Box 56
Pitman, NJ 08071-0056

GAPNA 2023 Annual Convention
September 28 – 30, 2023 / New Orleans, LA
SPONSORSHIP APPLICATION



Exhibiting Company _____

Address: _____

City: _____ State: _____ Zip Code: _____

Contact: _____ Phone: _____

Email: _____ Website: _____

| LIVE EXHIBIT BOOTH | | |
|---|--|----|
| 10'X10' Inline (includes an industry Basic Listing) | \$ 2,700 Booth Selections | \$ |
| 10'X10' Corner (includes an industry Basic Listing) | \$ 2,800 Booth Selections | \$ |
| ADVERTISING OPPORTUNITY | | |
| Program Book Advertisement | <input type="checkbox"/> \$ 2,500 / Back Cover <input type="checkbox"/> \$ 1,750 / Inside Back Cover <input type="checkbox"/> \$ 1,250 / ROB | \$ |
| Program Ad on Conference Event Page | \$ 1,500 | \$ |
| SUPPORT/SPONSORSHIP PROMOTIONAL OPPORTUNITIES | | |
| Tote Bags (exclusive) | \$ 8,500 | \$ |
| Tote Bag Insert | \$ 995 each | \$ |
| WiFi Support | \$ 7,500 | \$ |
| Customized Ad Boards/Focus Groups | \$ 7,500 | \$ |
| Hotel Key Cards | \$ 5,000 | \$ |
| Lanyard/Badge Holder | \$ 3,500 | \$ |
| Program-at-a-Glance sponsorship | \$ 3,500 | \$ |
| Keynote Speaker | \$ 3,000 | \$ |
| Speaker Sponsorship | \$ 1,500+ (call for more information) | |
| Floor Decals (limited to 3 supporters) | \$ 1,500 for (5) decals | \$ |
| Free Standing Meter Boards | \$ 1,000 each x | \$ |
| INDUSTRY SUPPORTED PRESENTATION THEATERS | | |
| Wednesday, September 27 (exclusive) | \$ 25,000 - 5:15 pm – 6:30 pm | \$ |
| Thursday, September 28 | \$ 20,000 - 7:00 am – 8:00 am (2 available) | \$ |
| Thursday, September 28 | \$ 25,000 - 12:30 pm – 1:30 pm (2 available) | \$ |
| Thursday, September 28 (exclusive) | \$ 20,000 - 6:30 pm – 8:00 pm | \$ |
| Friday, September 29 | \$ 20,000 - 7:00 am – 8:00 am (2 available) | \$ |
| Friday, September 29 | \$ 25,000 - 12:00 pm – 1:00 pm (2 available) | \$ |
| Friday, September 29 (exclusive) | \$ 20,000 - 5:45 pm – 7:00 pm | \$ |
| Saturday, September 30 | \$ 20,000 - 7:00 am – 8:00 am (2 available) | \$ |
| TOTAL AMOUNT | | \$ |

____ Full Payment to be made via Check (tax ID# 93-0832304), make payable to GAPNA

____ Full Payment to be made via Credit Card (please complete the credit card authorization provided)

GAPNA now charges a 3.5% fee on all credit card transactions

Signature _____ Date _____



CREDIT CARD AUTHORIZATION FORM

In order to charge your credit card and in accordance with the security measures taken by credit card companies, please fill in the following form and return.

Please send this sheet by fax or email scan to the attention of:

Heidi Perret
GAPNA Marketing Specialist
Email: heidi.perret@ajj.com

GAPNA now charges a 3.5% fee on all credit card transactions

Authorization for Credit Card Charges

Name of company _____

We authorize GAPNA to make the charge of: (US currency only) \$ _____

For the following services: _____

For meeting: _____

Credit card details to be charged: Tax ID# 93-0832304

AMEX VISA MC

Number: _____

Expiration date: _____ Security Code _____

Name of card holder: _____

Address: (as per credit card records): _____

City: _____ State: _____ Zip Code: _____

Country: _____

Telephone number: _____

Email Address for receipt: _____

Signature of card holder: _____ Date: _____